



## Response: Staff development



- Ongoing, job-embedded staff development
- Cross-training for managers and employees
- Borrow and/or reassign staff
- Staff reorganization



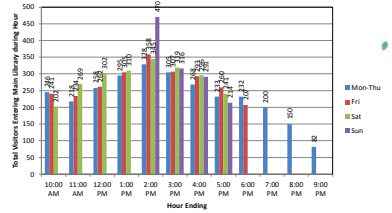
## Response: Data-based decisions



Study everything:

- Services
- Hours
- Tasks
- Schedules
- Salaries
- Benefits
- Organizational structure
- Other libraries
- Other organizations

Monroe County Public Library Visits by Hour, June 2010



LEGACY LIBRARIANSHIP: AUGUST 12, 2010

## Response: Fund raising



- Fees
- Gifts
- Grants
- Friends
- Annual Campaign
- Bookstore
- Memberships

